

**Price\* List 2018 in EURO ( € )**

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| ***Type***  | ***Yacht Type*** | ***Max*** ***per*** | ***Built year*** | ***Cab.*** | ***wc*** | ***/Before******28/04/2018******After 27/10/2018*** | ***28/04-19/05*** | ***19/05-22/06*** | ***23/06-27/07*** | ***28/07-17/08*** | ***18/08-21/09*** | ***22/09-05/10*** | ***06/10-27/10*** | ***Security deposit*** |
| ***Monohulls ‘‘ Gaia’’******‘‘ Ismini ’’*** | **Bavaria cruiser 41** | 6-8 | 2014 | 3 | 2 | 1700 | 1955 | 2800 | 3350 | 3750 | 3200 | 2300 | 1955 | 2000 |
| ***Monohulls******‘‘ Jacob ’’***  | **Sun Odyssey 37.1** | 6-8 | 1995 | 3 | 2 | 1200 | 1200 | 1300 | 1550 | 1650 | 1550 | 1300 | 1200 | 1800 |
| ***Catamaran******‘‘Dimitra ’’*** | **Lagoon 42** | 8+2 | 2017 | 4+2 | 4 | 4320 | 5300 | 6300 | 7400 | 8900 | 7400 | 6000 | 5300 | 3500 |
| ***Motorboat******“ Go Goo ’’***  | **Nimbus 320 coupe**  | 4+2 | 2005 | 2 | 1 | 2500 | 3000 | 3000 | 3000 | 3100 | 3000 | 3000 | 2500 | 3000 |

**Our pier is located in Alimos Marina, Athens Greece. Our sailing boats are moored at Pier 6,**

* **Prices are for charters of 7 nights minimum and include VAT (subject to government’s changes).**
* All prices are subject to change without prior notice.
* At least one sailing certificate is compulsory to charter bareboat in Greece and the original must be presented to the base.
* Embarkation Saturday 17:00 or any week day upon request / Disembarkation Saturday 09:00 or any week day upon request (Compulsory return to the base at 17:00, the evening before disembarkation)

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| **Included in the price** |
| Dinghy**Outboard engine**, First and Last night marina fees,1 set of linen, towels, per person/weekAdministration fees |

All yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks of fuel.

* **Extra set of linen & towels:** 6,00 € per set (includes 1 bath towel / 1 face towel / 2 bed linen / 1 pillow case)

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| **Not included in the price** |
|  Diesel, water and mooring fees,Transfers airport-base-airport |

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| **Cleaning** |
| *Monohulls*  | 120,00 € |
| *Catamaran* | 140,00 € |
| *Motorboat* | 120,00 € |

***\**** *Obligatory – payable at base in cash upon embarkation*

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| ***Discounts*** |
| **Early booking discount** | 10 % until 31/01/2018 (not valid for charters until 28/04 and after 20/10) |
| **Long term discount** | 5 % for 2 weeks charter 10% for 3 weeks charter |
| **Repeat client discount** | 5 %  |
| **Maximum disc 20%** | 20% |

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| **Extras** |
| **Skipper** | 150,00 € per day plus food |
| **Hostess/ Cook** | 140,00 € per day plus food |
| **Children safety net** | 200,00 € - for catamaran 250,00 € |
| **Wi fi 2Gb data allowance (on request)** | 50,00 € |
| **Blister/spinnaker (on request)** | 200,00 € per week / Add. Insurance 500,00 € |
| **Stand up paddle (on request)** | 150€ per week / Add. Insurance 500,00 € |

\*All extras are paid in cash at base.

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| **REFUNDABLE SECURITY DEPOSIT** |
| Refundable security deposit is mandatory & payable at base upon embarkation by credit card Visa/MasterCard only |
| Refundable security deposit is mandatory even when professional skipper is hired at extra cost. |
| Refundable security deposit will cover any damage or loss of the yacht and her equipment during the charter  |
| Refundable security deposit is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter , provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair.  |

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| **Cancelation policy** |
| For booking cancelled more than 90 days before charter start  | 500,00 € |
| between 89 days to 40 before charter start | 50% of the charter fee |
| 40 days unless before charter start | 100% of the charter fee |

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| **Payment policy** |
| 50% down payment is required upon booking confirmation either by bank transfer  |
| 50% balance payment is due 30 days before boarding by bank transfer  |
| Security deposit is required in Marina before boarding by credit card Visa/MasterCart or in case. |
| Security deposit is required when professional sea captain is hired at extra cost. |
| Security deposit is required in the event of any damage or loss of the sailboat and its equipment during the lease |

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| **Registered Company Bank Account :**   | **Name of bank:** Alpha Bank Greece**Address of bank:** Leoforos Poseidonos 73 Palaio Faliro**Account owner :** Iakovos Dalezios Kottera Nepa**IBAN:** GR56 0140 1550 1550 0232 0005 409**SWIFT-BIC:** CRBAGRAAXXX**VAT:** EL 998424548// |

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