

Price List 2019 in EURO (€)

Bare boat yacht charters in Athens

Type	Yacht Type	Max per	Built year	Cab.	wc	01/01/19-27/04	27/04-25/05	25/05-22/06	22/06-27/07	27/07-17/08	17/08-21/09	21/09-05/10	05/10-19/10	Security deposit
Monohulls	Sun Odyssey 37.1	6-8	1995/ Rebuilt 2017	3	2	1200	1200	1300	1500	1550	1450	1300	1200	1800
Monohulls	Bavaria cruiser 41	6-8	2014-2018	3	2	1400	1950	2850	3250	3800	3200	2100	1950	2000
Monohull	Bavaria 45	8-10	2010	4	3	1650	2500	3400	3700	4500	3700	2900	1650	3.000
Monohulls	Bavaria Cruiser 46	8-10	2017	4	3	2.100	2.850	3.900	4.450	5.100	4.450	3.000	2.850	3.500
Monohulls	Elan 434 i	8-10	2010	4	2	1.350	2.100	2.900	3.200	3.750	3.200	2.500	2.100	3.000
Monohulls	Bavaria cruiser 50	10	2008	5	3	2.000	2.600	3.500	3.900	4.450	3.900	2.950	2.600	3.500
Catamaran	Lagoon 42	8+2	2017	4+2	4	3900	5300	6200	7400	8800	7400	5900	5300	3500
Motorboat	Nimbus 320 coupe	4	2005/ Rebuilt 2018	2	1	2500	2700	2800	2800	2850	2800	2700	2500	2500

Prices include Greek VAT of yacht charter price (currently at 24% on the 50% of the yacht charter fee)

At least one sailing certificate is compulsory to charter bareboat in Greece and the original must be presented to the base.

Our pier is located in Alimos Marina, Athens Greece. Our sailing boats are moored at Pier 6,

The prices are for charters of **7 nights minimum**. Embarkation Saturday 17:00 or any week day upon request. Disembarkation Saturday 09:00 or any week day upon request. (Compulsory return to the base at 17:00, the evening before disembarkation)

All prices are subject to change without prior notice.

Included in the price

Dinghy and **Outboard engine**, First and Last night marina fees, autopilot, GPS, CD or Music Player, 1 set of linen, towels, per person/week, Administration fees

All yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks of fuel.

Not included in the price

Diesel, water and mooring fees, Transfers airport-base-airport

Cleaning

<i>Monohulls</i>	120,00 €
<i>Catamaran</i>	140,00 €
<i>Motorboat</i>	120,00 €

* *Obligatory – payable at base in cash upon embarkation*

Discounts

Early booking discount	14 % until 31/01/2019 (not valid for charters until 28/04 and after 20/10) except Sun Odyssey 37.1 and Motor boat Nimbus 11 %
Long term discount	6 % for 2 weeks charter 12% for 3 weeks charter
Repeat client discount	5 %
Maximum disc 20%	20%

Extras

Skipper	150,00 € per day plus food
Hostess/ Cook	140,00 € per day plus food
GPS Plotter installed in the cockpit	80,00 € per week
Set of linen & towels	5,00 € per set (includes 1 bath towel / 1 face towel / 2 bed linen / 1 pillow case)
Children safety net	200,00 € - for catamaran 250,00 €
Life Jackets	20,00 each per week
Wi fi 5Gb data allowance (on request)	50,00 €
Blister/spinnaker (on request)	200,00 € per week / Add. Insurance 500,00 €
Stand up paddle -S.U.P. (on request)	150€ per week / Add. Insurance 500,00 €

*All extras are paid in cash at base.

REFUNDABLE SECURITY DEPOSIT

Refundable security deposit is mandatory & payable at base upon embarkation by credit card Visa/MasterCard only

Refundable security deposit is mandatory even when professional skipper is hired at extra cost.

Refundable security deposit will cover any damage or loss of the yacht and her equipment during the charter

Refundable security deposit is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter , provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair.

Cancelation policy

For booking cancelled more than 90 days before charter start

500,00 €

between 89 days to 40 before charter start

50% of the charter fee

40 days unless before charter start

100% of the charter fee

Payment policy

50% down payment is required upon booking confirmation either by bank transfer

50% balance payment is due 30 days before boarding by bank transfer

Security deposit is required in Marina before boarding by credit card Visa/MasterCard or in case.

Security deposit is required when professional sea captain is hired at extra cost.

Security deposit is required in the event of any damage or loss of the sailboat and its equipment during the lease

Registered Company Bank Account :

Name of bank: Alpha Bank Greece

Account owner : Iakovos Dalezios Kottera Nepa

IBAN: GR56 0140 1550 1550 0232 0005 409

SWIFT-BIC: CRBAGRAAXX

VAT: EL 998424548